



# NEXTEL PARTNERS: An Overview

- Nextel Partners was formed specifically to accelerate the build out of the Nextel system in the mid-sized and tertiary markets, including rural and historically underserved areas.
- Primary focus is on mid-sized and tertiary markets.
- Provider of advanced digital wireless communications services over industry leading nationwide network.
- Service territory includes 53 million POPs in 31 States.
- 1,054,000 subscriber lines as of June 30, 2003.
- More than 3,300 cell sites and 37,000,000 covered POPs.
- 2,659 employees in 26 States.

# Nextel Partners

## Benefits of the Relationship With Nextel

- Through Nextel Partners' efforts, the Nextel digital network has been built out in mid-sized and tertiary areas.
- Nextel Partners' customers have access to the same Nextel nationwide network, services and equipment that are available to citizens in the primary markets.
- Nextel Partners' customers receive seamless nationwide roaming at no additional charge to the customer.
- Nextel Partners has established strong ties with the public safety community to help meet the nation's emergency, public safety and national security needs.

# Nextel Partners' Accomplishments

USF Contributions January 1999 to Present: \$11,079,000

Current USF Contribution Amount: \$1,000,000 per month

## Subscriber Growth - 54%

- End of 1999: 46,100
- End of 2000: 227,400
- End of 2001: 515,900
- End of 2002: 877,800
- As of 6/30/03: 1,054,000

## Covered POPs

- 1999: 6,000,000
- 2000: 23,000,000
- 2001: 33,000,000
- 2002: 37,000,000
- 2003: 38,000,000 (est.)

# Nextel Partners' Accomplishments

## Cumulative Cell Sites

- 1999: 530
- 2000: 1,537
- 2001: 2,788
- 2002: 3,317
- 2003: 3,617 (est.)

## Service Revenues

- 1999: \$28,100,000
- 2000: \$130,100,000
- 2001: \$363,600,000
- 2002: \$646,200,000

# Importance of Granting ETC Status to Nextel Partners

## PUBLIC INTEREST WILL BE SERVED:

- Nextel Partners is ideally suited to being an ETC because its primary business focus is serving mid-sized and tertiary markets, including underserved areas.
- Will enhance Nextel Partners' ability to provide more comprehensive service coverage to underserved areas.
- Will bring rural customers state-of-the-art digital mobile service at a reasonable price, increasing customer choice.
- Rural citizens should have same choices and access to advanced mobile services that urban citizens enjoy.
- Nextel Partners will provide all of the supported services throughout its designated areas.